

### COVID-19 UPDATE

Until March 5, Mexico accumulated 2.1 million positive cases and 188,866 deaths. Total people vaccinated reached 2.7 million on March 5th, eligible groups at this moment are: health workers and people 60+ years. Vaccines used until now are Pfizer-BioNTec and Astra-Zeneca, however, Mexico has now authorized the Russian Sputnik for emergency use and also authorized the Sinovac and CanSino vaccines.

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### Access the Mexico Web Statistics Report:

<https://frijol-usa.com/MexicoStatistics>

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## 2020 Spring-Summer Cycle & 2020/2021 Fall-Winter Dry Beans Report

### Mexico's Spring-Summer bean's cycle facts:

**Relevance:** Most important bean production contributing with 75% of the black and pinto beans for the year. Mexican beans are produced in two cycles: Spring-Summer and Fall Winter (see next page).

**Planting:** 90% dryland: around 26% planted in June, 48% in July and around 15% in August. Remaining 10% irrigated planted in May and early June

**Harvesting:** Late September for the irrigated early planted. October and November for dryland beans

### Mexico's Fall-Winter cycle bean & garbanzo facts:

**Relevance:** Second most important cycle for bean production contributing with 25% of the beans for the year, however, varieties in this cycle are mostly yellow beans (70% peruano, azufrados) and 30% black and other speckled varieties. **Only cycle for garbanzo production** in the year. Sinaloa is the most important producer of both beans and garbanzos and Nayarit is the other most important but only produces beans.

**Planting:** Sinaloa plants 80 to 90% irrigated beans and garbanzos. Nayarit and the other states plant dryland.

**Harvesting:** Planting starts early November-December. Harvesting for beans is February and for garbanzos is March-April.

### In-Market Rep Update – March 8th, 2021

**2020/2021 Fall-Winter beans and garbanzos.** Despite low temperatures in January, no important damages were registered for beans nor for garbanzos.

### AZUFRADO / PERUANO BEANS:

Harvesting is at 95% in Sinaloa and Sonora. Reportedly, new crop Azufrado and Mayocoba beans are good quality and size. The market is in conflict at this moment, as Sinaloa producers are retaining the beans, expecting that prices will react to the lack of pintos and azufrado beans, and prices reach its highest. Expected production continues to be at around 120 thousand MT.

First beans from this crop reached very high price to the producer few weeks ago: 30+ thousand pesos / US\$1,500 per MT however, in mid-February, prices began to be pressured down by the intermediaries, that were offering less than 25 thousand pesos / US\$1,428 PER MT. A few days ago, Producer organizations in Sinaloa and the state government, established a temporary program to help bean producers, storage the beans and wait for the market to “normalize”, meaning, to reach prices of 40 thousand pesos / US\$2K per MT, which is what they





consider the actual value of the beans in the current market situation.

**FW BLACK BEANS:** New crop has been harvested, reportedly good quality. Preliminary final production numbers indicate around 80 thousand MT of Jamapa black. First prices are from 15 to 17 thousand pesos / US\$750 to 850 per MT.

**FW PINTO BEANS:** Nayarit is the state that plants pintos this season for trading and there is no official information available however, reportedly there are no more than 10 thousand MT of new crop pintos. No information on prices, there are only reports of some samples that arrived in the Mexico City Central Market, of good quality “Mexican pintos” (not pinto Saltillo). Will continue following up to report to you on this.

### In-Market Rep's Mexican Dry Bean Supply-Demand Estimation and Production Breakdown (national)

Agricultural

Year: SS 2020 + FW 2020-2021

Date: March 5, 2021

	*Final Production MT / Availability/Consumption current 2020/2021	*Final Production MT / Availability/Consumption past 2019/2020	Year to Year Variation	Cycle participation	Ag. Year participation
<b>First Crop Production: 2020 Spring - Summer ended</b>					
<b>Black beans</b>	329,152	243,750	-25.95%	54%	80%
<b>Pinto beans</b>	167,798	93,773	-44.12%	31%	87%
Colored-speckled beans	93,521	52,477	-43.89%	15%	67%
Sub-total	590,471	390,000	-33.95%	100%	
*According to USDBC 2020 Production Assessment					
<b>Second Crop Production: 2020/2021 Fall - Winter - HARVESTING in-progress</b>					
	<b>2020/2021 *Production Expected</b>	2019/2020 Production Obtained			
Azufrado - Peruano yellow beans	120,000	140,760	17.30%	44%	100%
<b>Black beans</b>	82,959	102,240	23.24%	30%	20%
<b>Pinto beans</b>	25,000	20,000	-20.00%	9%	13%
Colored-speckled beans	47,041	64,000	36.05%	17%	33%
Sub-total	275,000	327,260	19.00%	100%	
<b>TOTAL 2 cycles</b>	<b>865,471</b>	<b>717,260</b>	-17.12%		
Imports CY 2019/2020 vs. 2019/2020	121,735	115,000	-5.53%		
Government's estimated carry-in at the beginning of CY 2018/2019 and 2019/2020	335,000	351,000	4.78%		
<b>Apparent total availability including initial carry-in</b>	<b>1,322,000</b>	<b>1,183,260</b>	-10.49%		
Apparent consumption all varieties (annual)	1,120,000	1,120,000	0.00%		
Seed (annual)	76,000	76,000	0.00%		
Exports (annual est.)	30,000	30,000	0.00%		
<b>Sub-total consumption</b>	<b>1,226,000</b>	<b>1,226,000</b>	0.00%		
<b>Potential carry-over after harvesting FW in March, 2021</b>	<b>96,000</b>		-100.00%		
*Estimation made by IMR with available information from government, sources and historic results					
Carry-in according to Mexican Government, only source available. Some numbers will not match as estimated production of Spring-Summer prod, is based on USDBC assessment, lower than gov. num					

\*Estimation made by IMR with available information from government, trade, and historic results

Carry-in according to the Mexican Government, only source available. Some numbers will not match as estimated production of Spring-Summer prod, is based on USDBC assessment, lower than gov. numbers



## Mexico Garbanzo Bean Crop Update – March 8, 2021

**2020-2021 Fall/Winter Cycle – 95% of the production in the ag. year, 90% irrigated**

Although colder than normal this 2021 season, no weather affectations have been reported for chickpeas or dry beans. There are reports of growth of worm plague in the important chickpea region of Evora, where nearly half of the crop (30 thousand hectares) is planted at, however, it is being taken care of and no reports of important damage so far. There are also reports of very low yields in the dryland chickpea areas, which account for about 10% of the total planting. Until now it is expected that most of the crop will have good quality and size, however, some product (more than normal) might be smaller caliber due to the drought in the dryland areas and cold temperatures in a small number of hectares.

There is a rumor that some bean producers planted chickpeas after they cut their beans and these garbanzos could be harvested late April, however, yields and quality of these late planted garbanzos, could be compromised.

On the other hand, it is now known that Mexican chickpea inventories are short, and the new crop is expected to be 120 + thousand MT and not 180 thousand MT (the government's planting intention was considered too high), compared with the reality. These two factors are expected to leave very low carry-over in 2021. Mexican chickpea pre-harvest prices are open at this moment, however starting to pick up at 17 thousand pesos / US\$809 per MT. Export opportunities will play an important role in the prices and as always, India's market will be a key factor. Producers are starting to send the message that prices have to increase soon, due to the low inventories, and the increasing trend has started now. Harvesting will resume in the next days.

<b>Mexico Chickpeas 2020-2021 - Planted Nov-Dec 2020 to Be harvested March-April 2021</b>		<b>Date: March 5, 2021</b>
Government's Planting Intention (hectares)		88,471
Planted until Jan. 31, 2021 Government (hectares)		61,730
2020-2021 Expected Production - MT *according to the trade & producers, IMR		120,000
Apparent Carry-in from 2019 and 2020 crops (MT) *according to the trade		35,000
Expected Exports (MT) *the trade		120,000
Seed, waste and domestic consumption (MT)		15,000
Potential carry-over after 2021 trading and discounting seed, waste and consumption		20,000

\*Estimation made by IMR with available information from government, trade, and historic results

**Carry-in according to the Mexican Trade**, which is the only source available, as the Mexican government doesn't follow this crop, for not being considered a sensitive crop for Mexican consumption





## MEXICAN Market Situation as of March 8, 2021

- Importers continue experiencing delays of 45+ days in railcar shipments, due to delayed Mexican authority inspection at Sanchez inspection point in the state of Tamaulipas. This is also causing delay in the return of the railcars to the USA and its consequent domino effect delaying of other programmed shipments. Some have had to re-issue certificates, increasing costs. According to the Agricultural Trade Office - FAS in Mexico and members of the trade, this is a logistics problem, caused by the high traffic of products entering Mexico since the end of 2020 and beginning of 2021, which was exacerbated by the Texas vortex few weeks ago, and it should resolve in the coming weeks.
- In the meantime, some importers are starting to switch to trucks instead of railcars to avoid delay, which will potentially increase costs. Products involved in this situation include: dry beans, garbanzos, peas, lentils, popcorn, millet, etc.
- The trade continues looking for pintos and black beans and are looking for offers, as new crop possible small production of pinto beans has not reached the market as of yet, and it is expected to be a very small production. Nevertheless, high prices and low availability of U.S pintos are a concern.
- New crop of Azufrado/Mayocoba beans are being retained by producers in Sinaloa in order to increase prices and it is working. This means that retail prices for these beans will be very high, already selling in the north of Mexico at very high prices.
- Prices remain a big concern, now aggravated by the increasing exchange rate, which is expected to be volatile in the next months. Importers and the trade in general, stress the fact that consumers cannot afford expensive beans.
- Availability-Prices remain key factors to increase/recover consumption

## GOVERNMENT REPORTS SECTION

Important: The following reports are issued by the Mexican Department of Agriculture's Ag. Information Agency – SIAP and are included in this report for historic reference and monthly comparison purpose vs. the information obtained by the IMR from reliable sources. We do not necessarily agree with the data shown here, as government numbers tend to have higher expectations compared with the reality and market reaction. Please pay attention to the comments made in the above Rep Update section.

MX DRY BEANS HISTORIC - AGRICULTURAL YEAR TWO CYCLES - SEPTEMBER TO OCTOBER EACH YEAR											
	2015	Variation	2016	Variation	2017	Variation	2018	Variation	2019	Variation	2020*estimations
Carry In (EST)	215,000.00	-5.58%	203,000.00	-17.73%	167,000.00	20.96%	202,000.00	73.76%	351,000.00	-4.56%	335,000.00
Total Supply	1,476,000.00	-6.98%	1,373,000.00	5.83%	1,453,000.00	10.25%	1,602,000.00	0.50%	1,610,000.00	-8.01%	1,481,000.00
Annual Demand	1,273,000.00	-5.26%	1,206,000.00	3.73%	1,251,000.00	0.00%	1,251,000.00	1.92%	1,275,000.00	1.73%	1,297,000.00
Carry Over (EST)	203,000.00	-17.73%	167,000.00	20.96%	202,000.00	73.76%	351,000.00	-4.56%	335,000.00	-45.07%	184,000.00

Source: Mexican Department of Ag (SADER) Ag. Information agency (SIAP)

Information obtained from the Agricultural Years' Official Closing including Spring-Summer and Fall-Winter cycles: 2015, 2016, 2017, 2018 and 2019.

\*Year 2020 has not been closed and is still an official estimation that can change in the coming months



**GOVERNMENT'S OFFICIAL 2020 SPRING - SUMMER CYCLE MEXICO DRY BEANS  
PLANTING SEASON IRRIGATED + DRYLAND**

**SITUATION UNTIL JANUARY 31, 2021**

STATE	SURFACE - HECTARES				PRODUCTION - MT		YIELD MT/HA	
	Government's Planting Intention	Planted hectares according to Government	Harvested according to government	Damaged according to government	Government Expectation	Obtained according to Government	Expected by Government	Obtained according to Government
CHIAPAS	72,057.86	72,231	71,494.70	0	40,892.03	40,998.26	0.57	0.57
CHIHUAHUA	112,137.76	74,321	42,625.00	31,696.00	102,039.32	28,249.90	0.91	0.66
DURANGO	244,423.70	235,986	235,959.50	27	140,762.13	49,198.43	0.58	0.21
GUANAJUATO	69,054.00	68,445	57,277.00	11,018.00	53,100.76	46,638.32	0.77	0.81
GUERRERO	13,486.56	13,144	13,143.90	0	10,642.28	10,538.34	0.79	0.8
MEXICO	4,762.35	4,411	4,161.73	0	5,053.01	4,092.83	1.06	0.98
MICHOACAN	2,938.53	2,493	2,492.65	0	3,663.68	2,690.06	1.25	1.08
OAXACA	30,281.59	30,106	29,597.32	19	21,909.38	19,764.75	0.72	0.67
PUEBLA	58,813.74	46,768	44,880.07	0	50,853.13	37,064.15	0.86	0.83
QUERETARO	370	6,213	3,317.66	321	620.1	1,967.75	1.68	0.59
SAN LUIS POTOSI	122,008.40	127,334	98,738.20	28,269.00	60,241.64	45,655.73	0.49	0.46
ZACATECAS	670,136.22	660,566	639,850.50	20,716.00	472,168.66	442,035.44	0.7	0.69
OTHER	69,626	72,000	67,382.00	4,580	54,670	52,430.00		
<b>TOTAL</b>	<b>1,470,097.25</b>	<b>1,414,521</b>	<b>1,310,920.19</b>	<b>96,646.21</b>	<b>1,016,615.91</b>	<b>781,323.87</b>	<b>0.69</b>	<b>0.6</b>

SOURCE: SADER – SIAP

Released: February 18, 2021

**GOVERNMENT'S OFFICIAL 2020/2021 FALL-WINTER CYCLE MEXICO DRY BEANS  
PLANTING SEASON IRRIGATED + DRYLAND**

**SITUATION UNTIL JANUARY 31, 2021**

STATE	SURFACE - HECTARES				PRODUCTION - MT		YIELD MT/HA	
	Government's Planting Intention	Planted hectares according to Government	harvested	damaged	Government's Expectation	Obtained according to Government	Expected by Government	Obtained according to Government
CHIAPAS	42,769.15	38,791.49	0	0	26,464.81	0	0.6	0
NAYARIT	77,806.00	62,944.25	72	0	106,440.09	48.33	1.3	0.67
SINALOA	97,976.00	83,488.64	3,893.18	0	176,357.89	5,112.91	1.8	1.31
VERACRUZ	22,030.95	20,948.25	1,882.00	0	19,677.56	2,191.49	0.9	1.16
OTHER	37,374	30,161	1,845	618.1	47,056	848	1.3	
<b>TOTAL</b>	<b>277,955.79</b>	<b>236,334.12</b>	<b>7,691.93</b>	<b>618.1</b>	<b>375,995.97</b>	<b>8,199.52</b>	<b>1.35</b>	<b>1.07</b>

SOURCE: SADER – SIAP

Released: February 18, 2021

**MEXICAN GOVERNMENT'S OFFICIAL 2020/2021 FALL-WINTER MEXICO GARBANZO PRODUCTION  
IRRIGATED + DRY LAND**

Situation until January 31, 2021	Surface - hectares				Production - MT		Yield MT	
State	Government's Planting Intention	Planted hectares according to Government	Harvested according to government	Damaged according to government	Expected by Government	Obtained according to Government	Expected by Government	Obtained according to Government
Baja California Sur	1,700	800	0		5,576	0	3.28	0
Guanajuato	4,354	4,225.00	160		8,178	345	1.80	2.16
Jalisco	1,325	732	0		2,782	0	2.10	0
Michoacan	10,908	8,192.50	0		22,268	0	2.04	0
Sinaloa	55,238	61,730.09	0		108,391	0	1.96	0
Sonora	13,650	5,820.00	0		32,319	0	2.37	0
Other states	1,296	1,029.56	0		1,146	0		
<b>TOTAL</b>	<b>88,471</b>	<b>82,529.15</b>	<b>160</b>		<b>180,660</b>	<b>345</b>	<b>2.04</b>	<b>2.16</b>

SOURCE: SADER – SIAP

Released: February 18, 2021





## IMPORTS SECTION: NO UPDATE AVAILABLE ON JANUARY AND FEBRUARY 2021 IMPORTS.

These are official government reports and numbers are considered very accurate as these come directly from Mexican Customs and Tax Revenue Service.

2016-2020 U.S. DRY BEANS MEXICO IMPORTS METRIC TONS									
TARIFF CODE / DESCRIPTION	2016	Variation	2017	Variation	2018	Variation	2019	Variation	2020
White beans Except for planting 0713.3	12,000	-47.04%	6,355	-10.94%	5,659.52	-21.60%	4,437	-16.36%	3,711
Black beans except for planting 0713.3	79,000	-14.06%	67,895	16.26%	78,931.69	-16.85%	65,632	-17.09%	54,413
The rest of the beans (pintos and other) 0713.3	71,000	-17.30%	58,716	-3.44%	56,694.00	-21.65%	44,417	56.35%	69,448
<b>TOTAL</b>	<b>162,000</b>	<b>-17.92%</b>	<b>132,966</b>	<b>6.26%</b>	<b>141,285.21</b>	<b>-18.97%</b>	<b>114,486</b>	<b>11.43%</b>	<b>127,572</b>

SOURCE: OFFICIAL IMPORTS DATA FROM THE MEXICAN TAX REVENUE SERVICE, VERITRADE

**Notice:** As of January, 2021, we will no longer be able to report Mexican bean imports by variety. Due to a Tax Law simplification process, the Mexican government merged several tariff codes, including those of dry beans, which until 2020 were 3 separate tariff codes for white, black and “the rest” or pintos. **This change, implies that from January 2021, all bean varieties will be included in the tariff code: 0713.33.99**

### Calendar Year Accumulated Imports: January – December 2020

- Mexico’s accumulated bean imports in the January -December 2020 period, from all origins amounted 143,837 MT, with a value of US\$123.7 million
- From the total imported, 127,572 MT were U.S beans with a value of US\$110’929,711 million
- From January to December 2020 Mexico imported:  
54,413 MT of U.S black beans  
69,448 MT of U.S pinto beans  
13,711 MT of U.S white beans

JANUARY-DECEMBER 2020 Mexico's Calendar Year Accumulated Dry Bean Definitive Imports - All Countries					
	MEASURE UNIT	COUNTRY OF ORIGIN	VOLUME IN KILOGRAMS	VOLUME METRIC TONS	COMMERCIAL VALUE (USD)
White beans Except for planting 0713.33.02	Kg	CANADA	595,349.00	595	548,465.00
White beans Except for planting 0713.33.02	Kg	USA	3,710,992.00	3,711.00	3,414,068.00
					<b>\$3'962,533</b>
Black beans except for planting 0713.33.03	Kg	CANADA	8,084,767	8,085	6,085,299
Black beans except for planting 0713.33.03	Kg	USA	54,412,647	54,413	45,155,554
Black beans except for planting 0713.33.03	Kg	MEXICO	681,067	681	554,038
					<b>\$51'794,891</b>
The rest of the beans (pintos and other) 0713.33.99	Kg	CANADA	6,666,761	6,667	5,566,182
The rest of the beans (pintos and other) 0713.33.99	Kg	USA	69,448,463	69,448	62,360,089
The rest of the beans (pintos and other) 0713.33.99	Kg	MEXICO	235,503	235	180,074
The rest of the beans (pintos and other) 0713.33.99	Kg	UNDECLARED COUNTRY	2,177	2.00	2,304
					<b>\$68'108,649</b>
<b>GRAND TOTAL</b>			<b>143,837,726.28</b>	<b>143,837.00</b>	<b>\$123'866,073</b>

SOURCE: OFFICIAL IMPORTS DATA FROM THE MEXICAN TAX REVENUE SERVICE, VERITRADE



## Latest Months Reported:

2020 December Mexico's Dry Bean Definitive Imports - All Countries						
DESCRIPTION		MEASURE UNIT	COUNTRY OF ORIGIN	VOLUME IN KILOGRAMS	VOLUME METRIC TONS	COMMERCIAL VALUE (USD)
White beans Except for planting	0713.33.02	Kg	CANADA	170,100	170	153,772.00
White beans Except for planting	0713.33.02	Kg	USA	1,247,942	1,248	1,189,984.00
Black beans except for planting	0713.33.03	Kg	CANADA	-	0	-
Black beans except for planting	0713.33.03	Kg	USA	5,663,830	5,664	4,474,956
			MEXICO border area			
The rest of the beans (pintos and other)	0713.33.99	Kg	CANADA	1,429,390	1429	1,189,305
The rest of the beans (pintos and other)	0713.33.99	Kg	USA	13,035,979	13,036	11,239,435
			MEXICO border area	7,643	7	10,874
GRAND TOTAL				21,554,884	21,572	18,258,326

SOURCE: OFFICIAL IMPORTS DATA FROM THE MEXICAN TAX REVENUE SERVICE, VERITRADE

2020 November Mexico's Dry Bean Definitive Imports - All Countries						
DESCRIPTION		MEASURE UNIT	COUNTRY OF ORIGIN	VOLUME IN KILOGRAMS	VOLUME METRIC TONS	COMMERCIAL VALUE (USD)
White beans Except for planting	0713.33.02	Kg	CANADA	170,100	170	156,564.00
White beans Except for planting	0713.33.02	Kg	USA	880,443	880	764,691.00
Black beans except for planting	0713.33.03	Kg	CANADA	490,800	491	408,067
Black beans except for planting	0713.33.03	Kg	USA	5,641,991	5,642	4,374,118
			MEXICO border area	-	0	-
The rest of the beans (pintos and other)	0713.33.99	Kg	CANADA	745,944	746	739,220
The rest of the beans (pintos and other)	0713.33.99	Kg	USA	13,737,477	13,737	11,482,279
			MEXICO border area	-	0	-

SOURCE: OFFICIAL IMPORTS DATA FROM THE MEXICAN TAX REVENUE SERVICE, VERITRADE

## END OF COMMERCIAL YEAR 2019/2020 IMPORTS – SEPTEMBER 2020

### Accumulated Imports October 2019 – September 2020

- Mexico's accumulated bean imports in the 12 months of the 2019/2020 Commercial Year, from all origins until September 2020 amounted 121,736 MT, with a value of US\$104.96 million
- From these, 111,124 MT were U.S beans with a value of US\$95.09 million
- From October 2019 to September 2020 Mexico imported:
  - 61,092 MT of U.S black beans
  - 48,811 MT of U.S pinto beans
  - 1,221 MT of U.S white beans





2019/2020 COMMERCIAL YEAR Mexico's Dry Bean Definitive Imports - All Countries						
Accumulated Period: 2019 October - 2020 September						
DESCRIPTION		MEASURE UNIT	COUNTRY OF ORIGIN	VOLUME IN KILOGRAMS	VOLUME METRIC TONS	COMMERCIAL VALUE (USD)
White beans Except for planting	0713.33.02	Kg	CANADA			
White beans Except for planting	0713.33.02	Kg	USA	1,221,179	1,221	1,355,287.00
						\$1,355,287
Black beans except for planting	0713.33.03	Kg	CANADA	6,121,721	6,121	6,541,512.00
Black beans except for planting	0713.33.03	Kg	USA	61,092,021	61,092	49,926,983.00
Black beans except for planting	0713.33.03	Kg	MEXICO	477,667	478	383,110.00
						\$56,851,605
The rest of the beans (pintos and other)	0713.33.99	Kg	CANADA	3,788,660	3,789	2,727,655.00
The rest of the beans (pintos and other)	0713.33.99	Kg	USA	48,811,673	48,811	43,804,173.00
The rest of the beans (pintos and other)	0713.33.99	Kg	MEXICO	221,056	221	223,850
			UNDECLARED COUNTRY			
The rest of the beans (pintos and other)	0713.33.99	Kg		2,177	2	2,304.00
						46,757,982.00
GRAND TOTAL				121,736,154.00	121,735	\$104'964,874

SOURCE: OFFICIAL IMPORTS DATA FROM THE MEXICAN TAX REVENUE SERVICE, VERITRADE

2020 MULTI-YEAR BEAN QUOTA 100 thousand MT FROM COUNTRIES OUTSIDE USMCA

- Ended November 30th, and no permits were issued in 2020 therefore, no imports from non-USMCA countries were made





# CENTRAL MARKET PRICES AND SALES ANALYSIS BY USDBC



Mexico City Central Market

## CENTRAL MARKET PRICES AND SALES ANALYSIS BY USDBC

**USDBC Disclaimer:** In the following section the USDBC Mexico office analyzes dry bean prices from SNIIM reports. In addition, the USDBC Mexico office place calls to the Mexican trade to complement the information. The USDBC will not be responsible for third party transactions based on this report.

- **US Black beans average prices in February 2021 vs. Dec. 2020**, registered increased in Mexico City 11.54% and Monterrey 1.96%. In Guadalajara, there was a reduction of 6%, however, prices were around 30+ pesos / US\$1.42 per kilo Highest price was registered again in Guadalajara at 32 pesos / US\$1.6 per kilo.
- Mexican black beans remained at prices from 20 to 25 pesos/ US\$1.10 per kilo.
- **US Pinto beans average prices in February 2021 vs. December 2020**, remained with no changes with similar price in Mexico City and Monterrey around 30 pesos / US\$1.42 per kilo, however in Guadalajara, price continued very high at 37 pesos / US\$1.76 per kilo, still the same as in December.
- Mexican pinto Saltillo prices in February 2021 continued the same as in December 2020 in the most important markets, and continued at prices very similar to US pintos, around 30 pesos / US\$1.42 per kilo
- **U.S. Large and Small Alubias average prices in February 2021** remained at high around 35 pesos / US\$1.66 per kilo.
- **Peruanos, Mayocoba, Azufrados prices in February 2021, decreased vs. December 2020** with reductions from 12.5% to 28.5% in the most important markets. Prices decreased to 35-40 pesos / US\$1.66-US\$1.90, down from 45 to 46 pesos / US\$2.04 to US\$2.18 in December 2020.
- **Colored varieties: Bayos, Canarios, Cacahuete, Flor de Mayo and Flor de Junio.** Prices in February 2021 remained stable at similar prices as December 2020, at prices from 26 to 34 pesos / US\$1.3 to US\$1.7 per kilo



## Wholesale and Semi-Wholesale Prices Report

MONTH: February 2021 vs. December 2020							
MONTHLY CENTRAL MARKET WHOLESALE AND SEMI-WHOLESALE REPORT							
PRODUCT	product origin	MEXICO CITY price (\$/KG)		VAR	MONTERREY price (\$/KG)		VAR
VARIETY	state / country	current 28 02 21	past 30 12 20	%	current 28 02 21	past 30 12 20	%
<b>Imported Black</b>	<b>Imported</b>	<b>29.00</b>	<b>26.00</b>	<b>11.54%</b>	<b>26.00</b>	<b>25.50</b>	<b>1.96%</b>
Jamapa Black	Zacatecas						
Nayarit Black	Nayarit	23.00	23.00				
Bola Black	Zacatecas	20.00	22.00	-9.09%			
Veracruz Black	Veracruz	15.00	21.00	-28.57%			
<b>Imported Pintos</b>	<b>Imported</b>	<b>30.00</b>	<b>30.00</b>	<b>0.00%</b>	<b>27.00</b>	<b>27.00</b>	<b>0.00%</b>
Pinto Saltillo	Zacatecas						
Pinto Saltillo	Nayarit	33.00	33.00				
Pinto Saltillo	Chihuahua	28.00	28.00	0.00%	25.00	25.00	0.00%
Pinto Saltillo	Durango						0.00%
<b>Small Alubia</b>	<b>Imported</b>	<b>30.00</b>	<b>35.00</b>	<b>-14.29%</b>	<b>40.00</b>	<b>40.00</b>	<b>0.00%</b>
<b>Large Alubia</b>	<b>Imported</b>	<b>25.00</b>	<b>29.00</b>	<b>-13.79%</b>	<b>40.00</b>	<b>40.00</b>	<b>0.00%</b>
Flor de Junio	Zacatecas	34.00	34.00	0.00%			
Flor de Mayo	Zacatecas	34.00	35.00	-2.86%			
Bayo Berrendo	Jalisco						
Bayo	Zacatecas	33.50	32.00	4.69%			
Garbancillo	Zacatecas	40.00	35.00				
Canario	Sinaloa	25.00	25.00				
Cacahuete Bola	Jalisco	34.00	35.00	-2.86%			
Garbancillo Zarco	Jalisco			0.00%			
Azufrado	Sinaloa						
Mayocoba	Sinaloa						
Peruano	Sinaloa	40.00	50.00	-20.00%	40.00	52.00	-23.08%
<b>Small Chickpea</b>	<b>Sinaloa</b>	<b>13.00</b>	<b>14.00</b>	<b>-7.14%</b>	<b>24.00</b>	<b>24.00</b>	<b>0.00%</b>
<b>Large Chickpea</b>	<b>Sinaloa</b>	<b>27.00</b>	<b>28.00</b>	<b>-3.57%</b>	<b>24.00</b>	<b>24.00</b>	<b>0.00%</b>

PRODUCT	product origin	GUADALAJARA price (\$/KG)		VAR	SINALOA price (\$/KG)		VAR
VARIETY	state / country	current 28 02 21	past 30 12 20	%	current 28 02 21	past 30 12 20	%
<b>Imported Black</b>	<b>Imported</b>	<b>30.00</b>	<b>32.00</b>	<b>-6.25%</b>			
Jamapa Black	Zacatecas	25.00	25.00	0.00%			
Nayarit Black	Nayarit	22.00	21.00	4.76%			
Bola Black	Zacatecas	22.00	21.00	4.76%			
Veracruz Black	Veracruz	22.00	22.00	0.00%			
<b>Imported Pintos</b>	<b>Imported</b>	<b>37.00</b>	<b>37.00</b>	<b>0.00%</b>			
Pinto Saltillo	Zacatecas						
Pinto Saltillo	Nayarit	24.00	27.00	-11.11%			
Pinto Saltillo	Chihuahua	24.50	24.50	0.00%			
Pinto Saltillo	Durango						
<b>Small Alubia</b>	<b>Imported</b>	<b>35.50</b>	<b>34.00</b>	<b>4.41%</b>			
<b>Large Alubia</b>	<b>Imported</b>	<b>38.00</b>	<b>38.00</b>	<b>0.00%</b>			
Flor de Junio	Zacatecas	25.00	26.00	-3.85%			
Flor de Mayo	Zacatecas	25.00	26.00	-3.85%			
Bayo Berrendo	Jalisco	27.00	27.00	0.00%			
Bayo	Zacatecas	22.00	22.00	0.00%			
Garbancillo	Zacatecas	20.00	20.00	0.00%			
Canario	Sinaloa	21.00	21.00	0.00%			
Cacahuete Bola	Jalisco	33.00	33.00	0.00%			
Garbancillo Zarco	Jalisco			0.00%			
Azufrado	Sinaloa	36.00	32.00	12.50%	40.00	42.00	-4.76%
Mayocoba	Sinaloa	34.50	46.00	-25.00%	41.50	45.00	-7.78%
Peruano	Sinaloa	35.00	49.00	-28.57%	41.50	43.00	-3.49%
<b>Small Chickpea</b>	<b>Sinaloa</b>	<b>22.00</b>	<b>21.00</b>	<b>4.76%</b>			<b>0.00%</b>
<b>Large Chickpea</b>	<b>Sinaloa</b>	<b>23.00</b>	<b>24.00</b>	<b>-4.17%</b>	<b>20.75</b>	<b>25.00</b>	<b>-17.00%</b>



MONTH: February 2021 vs. December 2020							
MONTHLY CENTRAL MARKET WHOLESALE AND SEMI-WHOLESALE REPORT							
PRODUCT	product origin	ZACATECAS price (\$/KG)		VAR	MERIDA price (\$/KG)		VAR
VARIETY	state / country	current 28 02 21	past 30 12 20	%	current 28 02 21	past 30 12 20	%
<b>Imported Black</b>	<b>Imported</b>						
Jamapa Black	Zacatecas	25.00	25.00		37.00	37.00	0.00%
Nayarit Black	Nayarit						
Bola Black	Zacatecas	18.00	18.00	0.00%	24.00	24.00	0.00%
Veracruz Black	Veracruz						
<b>Imported Pintos</b>	<b>Imported</b>						
Pinto Saltillo	Zacatecas	24.00	24.00	0.00%			
Pinto Saltillo	Nayarit						
Pinto Saltillo	Chihuahua			0.00%			
Pinto Saltillo	Durango						
<b>Small Alubia</b>	<b>Imported</b>	<b>25.00</b>	<b>25.00</b>	<b>0.00%</b>	<b>40.00</b>	<b>40.00</b>	<b>0.00%</b>
<b>Large Alubia</b>	<b>Imported</b>	<b>27.00</b>	<b>27.00</b>	<b>0.00%</b>			
Flor de Junio	Zacatecas	25.00	22.00	13.64%			
Flor de Mayo	Zacatecas	22.00	22.00	0.00%	32.00	32.00	0.00%
Bayo Berrendo	Jalisco						
Bayo	Zacatecas	22.00	22.00	0.00%	34.00	37.00	-8.11%
Garbancillo	Zacatecas			0.00%			
Canario	Sinaloa						
Cacahuete Bola	Jalisco			0.00%			
Garbancillo Zarco	Jalisco			0.00%			
Azufrado	Sinaloa						
Mayocoba	Sinaloa						
Peruano	Sinaloa	45.00	46.00	-2.17%			
PRODUCT	product origin	DURANGO price (\$/KG)		VAR	NAYARIT price (\$/KG)		VAR
VARIETY	state / country	current 28 02 21	past 30 12 20	%	current 28 02 21	past 30 12 20	%
<b>Imported Black</b>	<b>Imported</b>	<b>NA</b>	<b>NA</b>		<b>NA</b>	<b>NA</b>	
Jamapa Black	Zacatecas						
Nayarit Black	Nayarit	NA	NA		33.50	29.00	15.52%
Bola Black	Zacatecas						
Veracruz Black	Veracruz						
<b>Imported Pintos</b>	<b>Imported</b>						
Pinto Saltillo	Zacatecas						
Pinto Saltillo	Jalisco				26.00	26.00	0.00%
Pinto Saltillo	Chihuahua						
Pinto Saltillo	Durango						
<b>Small Alubia</b>	<b>Imported</b>						
<b>Large Alubia</b>	<b>Imported</b>						
Flor de Junio	Zacatecas				23.00	23.00	0.00%
Flor de Mayo	Zacatecas				27.00	27.00	0.00%
Bayo Berrendo	Jalisco				32.00	22.00	45.45%
Bayo	Zacatecas				27.00	27.00	0.00%
Garbancillo	Zacatecas				21.00	21.00	0.00%
Canario	Sinaloa						
Cacahuete Bola	Jalisco						
Garbancillo Zarco	Jalisco				27.50		
Azufrado	Nayarit				30.00	27.00	11.11%
Mayocoba	Sinaloa				37.00	34.00	8.82%
Peruano	Nayarit				43.50	41.00	6.10%





# MEXICO ECONOMIC REPORT – FEBRUARY 2021

Mexico's Main Economic Indicators	Information Available March 5, 2021
Population - 2020 NEW CENSUS (INEGI)	126.014 million
National GDP Growth Annual (est. Jan 2021)	-8.50%
Average Exchange Rate Avg. February 2021	20.27 pesos per U.S dollar (BANXICO)
Unemployment Rate Jan. 2021	4.70%
Inflation Rate Y/accu to January 2021	3.54%
Mexican Crude Oil Price March 4, 2021	US\$61.74 per barrel (PEMEX)
International Reserves Feb 26, 2021	US\$195.27 billion
Trade Balance Imports-Exports Y2020 USA-MX	US\$538.066 billion (-12% vs. 2019)

## COVID-19 Update

Until March 5, Mexico accumulated 2.1 million positive cases and 188,866 deaths. Total people vaccinated reached 2.7 million on March 5th, eligible groups at this moment are: health workers and people 60+ years. Vaccination calendar indicates that the following groups will be people 50-59 April-May 2021, people 40-49 May-June, 2021 and rest of the age groups from June 2021 to March 2022, if everything goes as planned. Vaccines used until now are Pfizer-BioNTec and AstraZeneca, however, Mexico has now authorized the Russian Sputnik for emergency use and also authorized the Sinovac and CanSino vaccines.

**Bilateral Official Meeting between U.S and MX Presidents.** On the first day of March, President Biden and President Lopez-Obrador, held their first official bilateral virtual encounter. Although not all the information was available for the press, here are some of the highlights published in Mexican media:

- President Biden said that whatever Mexico does, will be important for the USA and LATAM region, and for that reason, it is very important to work together. “We are stronger together” he

said. The Mexican President said that the good vicinity must prevail, respecting sovereignty, improving cooperation and promoting development with independence and autonomy.

- They spoke about migration, the economy, COVID-19 - vaccination, homeland security, USMCA and climate change.
- Migration. They talked about the development of legal avenues for migrants, however, apparently, they did not discuss about the recent proposal to implement a program for legal workers (Bracer Program), similar to the one that existed in the 1940's
- In terms of homeland security of both countries, they agreed that the governments of Mexico and the USA will work in conjunction with the society and private sector, also improving the cooperation with the police to fight the international crime and the contraband network. They did not talk about the Merida initiative though, or any other solid plan to stop the firearms contraband into Mexico, that ultimately fall in the hands of the organized crime
- USMCA, they did talk about it and said



that it has to be a prosperity engine and an improvement for the North American workers' rights, generating job opportunities

- Trade Policy. Apparently, they didn't talk about the Mexican President's Electricity counter-reform, that will potentially generate a lot of trouble and lawsuits from Mexican and foreign private investors in the generation of electricity, including clean electricity, and that on that day, was in the process to pass in the Senate. Today, it has been confirmed and Mexico, will give preference to the electricity generated by the state company CFE, not treating all as equal, as it was contemplated in the Energy Reform created during the two previous administrations. No word on glyphosate and GMO banning either.
- COVID-19 and vaccination were reportedly in the agenda however, they did not talk about it and none of the countries' health officials were present in the meeting. Earlier that day and previous to the meeting, the Mexican government had asked the White House to consider sharing vaccines however, the answer was negative, until every single American is fully vaccinated. Mexico is currently leading a Latin American anti-vaccine hoarding and vaccine access inequality campaign within the United Nations' Security Council, to which Mexico returned to as a non-permanent member for the 2020-21 period.

**Electricity Counter-Reform.** As mentioned before, as part of the quests of the Mexican President to reverse previous administrations' Energy Reform that opened the market for Mexican and foreign private investment, he wrote a "counter-reform" to reverse it, with the purpose to return the preferential -more expensive- electricity consumption from the state company CFE, leaving the private companies as second suppliers, and affecting their investment. His reform received fast track approval and will soon be implemented. According to specialists, this action sums up to a series of policy changes that will negatively impact investment.

China, ended up being number 1 trade partner to the USA in 2020, taking the place from Mexico, with a total trade of US\$560 billion, 14.9% of the total US trade with the world, **and Mexico is now number 2 with US\$538 billion 14.3% of the total US trade with the world**, registering again, a historic high surplus. Mexican exports to the USA accumulated US\$325.4 billion and imports from the USA into Mexico were US\$212.67 billion in 2020. Canada follows very close with US\$525.8 billion, 14% of the total.

Final report from the Mexican Statistics Institute - INEGI, on the **COVID-19 damage to the Mexican economy, confirmed a GDP loss of 8.5%**, accumulating two consecutive years with negative growth (-0.01% in 2019). According to specialists, this is the worst result in 90 years, after the 14%+ drop in 1932. There are different forecasts about the possible recovery of Mexico in this 2021, from





Moody's 5.5%+, to the World's Bank with 3.7%. Economists consider that the most recent from one of the largest Mexican banks CitiBanamex, is possibly the most realistic, estimating a GDP growth of 3.9% in 2021. This estimate coincides with the one made by the Mexican Central Bank-BANXICO. In any case, all indicate a better-than-expected prognosis from other lower estimations made last year.

INEGI also reported that **private consumption in Mexico, plummeted 11% annual in 2020.** This indicator measures household expenditure in consumption goods and services, both local and imported. This is the historic lowest since 1993, and more recently in 2009 when it dropped 6%. Imported goods consumption decreased 15.1%, while Mexican goods decreased 10.5% in 2020.

**Oil prices increased and this week the Mexican Oil Mix reached US\$61.74 per barrel on March 4,** up from 54.57 Feb. 4 and 47.12 on Jan.4 2021, as the result of the OPEC's decision to restrict production in April, triggering prices as the world perceives an offer reduction, at the risk of increasing the inflation of the economies with the consequent prices increase of energy and basics.

### Exchange Rate

Average exchange rate in February 20.27 pesos per U.S dollar and 20.85 pesos per U.S. dollar in the last business day of February 2021.

The **Mexican currency surpassed the 21 pesos per US dollar ceiling on March 4,** due to the Fed's announcement of the reduction in unemployment in the USA and comments about the Treasury Bonds' interest rates that showed speculative increase due to disorderly movements. The Mexican peso has devaluated 7% in 2021, in the last 3 weeks, and this Friday March 5th, it reached 21.43 pesos per US dollar.



Mexico City

## Mexico News Clippings

**USDBC Disclaimer:** In the following section the USDBC disseminates information published in Newspapers and Magazines related to beans (excerpts). The statements or numbers shown in each article are not necessarily in agreement with the USDBC.

### **SEGALMEX is Asked to Buy 30 thousand MT of Azufrado Beans to Improve Price** El Noroeste - March 9, 2021



GUASAVE, Sinaloa. – Producer organizations in Sinaloa are asking the Mexican Food Security Agency – SEGALMEX, to buy 30 thousand MT of new crop azufrado / mayocoba beans, in order to retrieve that volume from the market and help improve the price, however, there's no response from SEGALMEX as of yet, said Emilio Gastelum, President of the Producers Association in Sinaloa. He said that although the strategy to keep the beans in storage and not sell, has worked and has helped to increase the price paid to producer, it is still insufficient for the producers. “The proposal was made a month ago, and we haven't heard from SEGALMEX, the government instance that should act faster to help obtain the needed 30 thousand pesos / US\$1,500 per MT”. He stressed that some supermarket stores are selling the beans at retail prices of 60 pesos / US\$3.00 per kilo

### **“Sinaloa Retrieved Beans and Garbanzos from the Market and Prices Improved” Stop Coyotes**

Linea Directa - March 4, 2021

Culiacan, Sinaloa.- Gustavo Rojo, President of Agricultural Associations Confederation in Sinaloa – CAADES, highlighted that producers are starting to be paid good prices, due to the strategy implemented to improve the trading. Prices of new crop beans and garbanzos are starting to stabilize and the drop was stopped. In the case of beans, they stored the new crop and in the case of garbanzos, also stored but the low inventories are helping.

### **Beans are Scarce, Prices Triggered**

El Norte - March 4, 2021

The current administration's cancellation of ag. support programs and the droughts, bean production has been reduced and inventories are low, as a consequence, prices have increased up to 85%. Grupo Consultor de Mercados Agrícolas – GCMA, said that based on commercial information from the consumers' buro in Monterrey, the 900 grams bag of Mexican pinto beans passed from average price of 17.90 pesos / US\$0.90 in Feb. 2020 to 33.03 pesos / US\$1.70, an 85% increase and some brands even reached 52 pesos / US\$2.70. Juan Carlos Anaya, GCMA Director,





said that the shortage's cause is due to several reasons amongst which are the elimination of the federal programs that promoted productivity and included certified seed and fertilizers. "This government's policy was more focused on prices paid to producers that rather than productivity, hence the creation of the guarantee prices program".



Jesus Ramirez, Durango bean producers' association, said that in the last couple of years, bean production has decreased in comparison to the level they had before the current President's administration. He said that happened mainly because of the lack of support to include fertilizer, equipment, which they still received in 2018, all this on top of the lack of precipitations and the guarantee prices do not make up for the previous supports. And situation ahead looks worse. GCMA forecasted that this year, will produce 11.2% less beans vs. 2020.

### **These are the Four Factors that helped Mexico to Become Competitive in Agriculture**

El Financiero - March 4, 2021

Juan Cortina, President of the National Agricultural Council - CNA, said that NAFTA in 1994 was beneficial for Mexican agriculture forcing the agricultural sector to become competitive. Achieving this development took long time, and the ag. trade balance from 1994 to 2014 was negative, only to become positive afterwards. Supply chain integration in North America, phytosanitary recognition and food safety certification were factors to make Mexico one of the top five most clean phytosanitary and disease-free countries in the world.



### **Glyphosate Use**

The banning of glyphosate use in Mexican agriculture could cause big damage to food production in Mexico. "We could have losses of 40 to 50%, these are studies made in basic grains", said Rogelio Garcia Moreno, VP of CNA during a conference with El Financiero.



## **Glyphosate Use Ban Could Reduce Food Production up to 50%**

El Financiero - March 4, 2021

The National Agricultural Council's VP Rogelio Garcia, commented that this herbicide is not used on final products. The prohibition could cause profound damage on food production for Mexico.

"We could have losses of 40 to 50%, these are studies made in basic grains", said Garcia during his intervention in EF Meet Point. The agricultural expert specified, that glyphosate is a well-known herbicide used all over the world, to control weeds, however, there have always been arguments made by environmentalists and radical groups about its use.



"It is a unique tool for agricultural producers and sustainability. It is a versatile product, super effective, very safe and low cost" he said. He assured that glyphosate safe of huma health and the environment, when used responsibly. "In Mexico, glyphosate is not used over final consumption products, we have no GMO's and we are not interested







in those". He stated that he wants to walk along with the government to find a way to resolve this problem. "We will let science, not just Mexican science, but the combination of all, the EU, Japan, Australia, USA, Mexico, to get in the same page, and make a balanced decision, not a radical one, just to be the Only country banning glyphosate". Garcia Moreno recalled that President AMLO agreed to carry on testing without glyphosate, however, if there is not an alternate, "it (glyphosate) will have to stay". "This is something that has to be further discussed, we have to give a fight without radicalizing, and I think the authorities have to listen, be open to make the best decision".



## Latest 15 published News

2020/11/10	USDBC CREATES THE “BEANS EVERY DAY” COMMUNITY IN BRAZIL	
2020/11/19	Dry Bean Value Proposition Study results – Will Inform Future Global Strategies	
2020/11/26	Getting to know your reps – CHINA	
2020/11/30	USDBC Delegates meet with Colombian & Peruvian Buyers	
2020/12/07	Gearing Up For Sabor USA Chile Virtual Trade Show	
2020/12/14	USDBC and IICA Discuss Ways to Collaborate	
2020/12/28	Chef Competitions in the Americas Showcase Bean Versatility and Creativity	



2021/01/08	USDBC Outlines Priorities for Incoming Administration	
2021/01/15	VIETNAM Report Looks at Challenges with MRLs	 <p>Example of an English language ad published by consumer groups in Vietnam.</p>
2020/02/04	Ala <u>Alaeddin</u> – Joins USDBC Compliance	
2020/02/09	BEANCON21 Is Only A Month Away Are You Ready?	
2021/02/16	USDBC Awarded Two New Grants Focused On Global Policy Issues	
2021/02/24	BeanCON21 Is Set to Launch	
2021/03/03	USDBC Announces New Bean Focused Partnership With Chef Juan Manuel Barrientos ( <u>JuanMa</u> )	
2020/03/10	Winter Board Meeting Outlines a Busy 2021	





Play Store

App Life Time Results

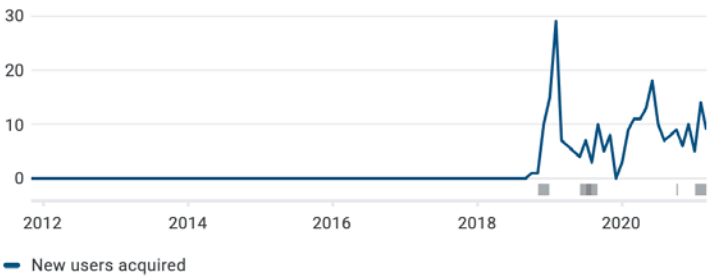
New Installs: 254

Uninstalls: 279



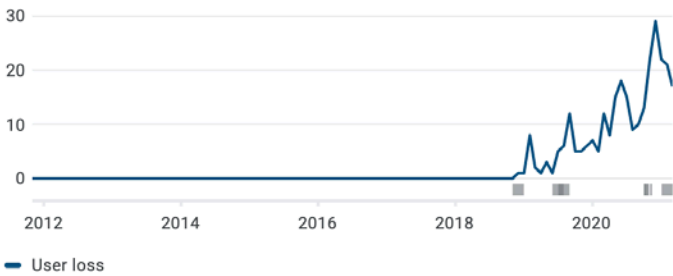
New users acquired ?

254



User loss ?

279



Last 30 days Feb 16th to March 17th

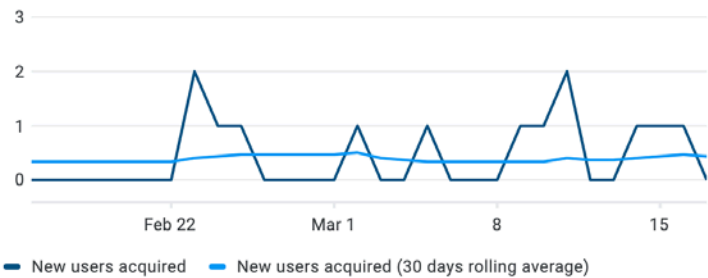
Installs: 13

Uninstalls: 14



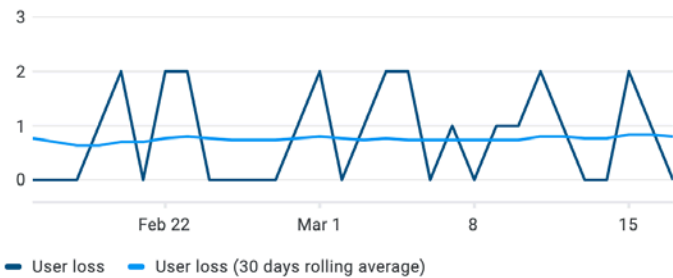
New users acquired ?

13 +30% ▲



User loss ?

24 +0%





iTunes Store

App Life Time Results

App Impressions on iTunes: 3,300  
Installs: 460

Top Countries

United States: 266  
México: 37  
Canada: 18  
Argentina: 17

Turkey: 10



Last 30 days Feb 16th to March 17th

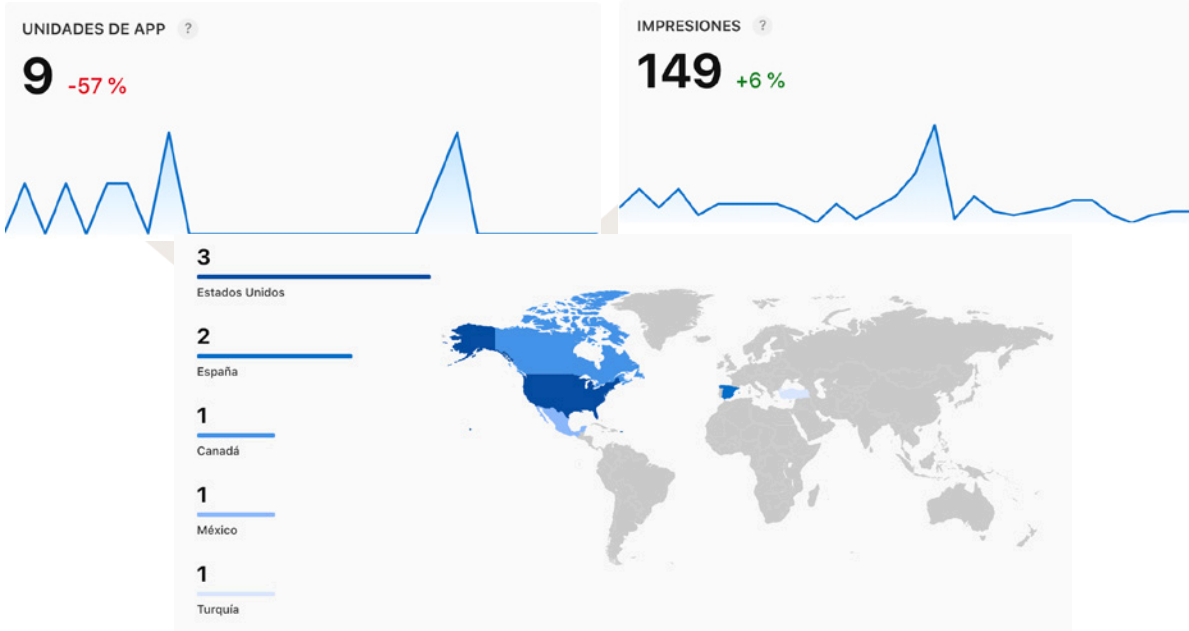
App Impressions on iTunes: 149  
Installs: 9

Top Countries

United States: 3  
Spain: 2  
Canada: 1

Mexico: 1

Turkey: 1







## Total Results (Android & IOS)

### App Life Time Results

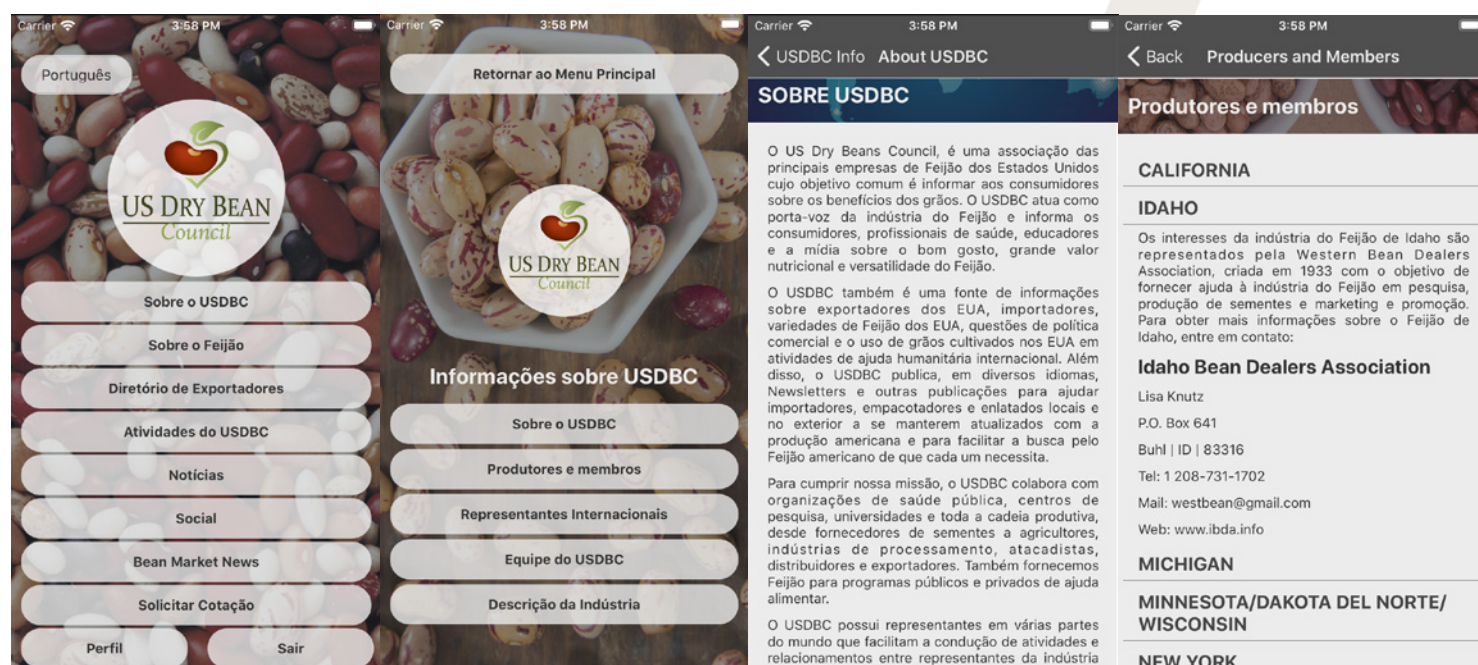
Installs: 714

Last 30 days Feb 16th to March 17th

Installs: 21

This past 30 days we had a small increase on the app users, last month we had 688 active devices with the app, now we have 714, 26 more users. Uninstalls continue to happen, but we had a reduction of 10 uninstalls this month. We continue to promote the app to past trade shows leads, this month we sent 358 email to invite the SIAL 2018 trade show contacts to download the app. During this year we will continue promoting the app to all the databases from past trade shows.

As we mentioned last month, we already have the final Portuguese text of the app, thanks to the final revision from Alisson Mendonca, USDBC Brazil, and we are working to integrate it directly to the app, having finished the translation of first sections. We also have most of the Portuguese database ready to be filled. We hope to finish the integration translation on the app for the next report and begin the update in both platforms, Android and iOS, in April.





## Email promoting the USDBC app:



Download our  
USDBC Directory  
App

Dear Friends

My name is Victor Leal and I will like to invite you to try the **US Dry Bean Council Mobile App**, where you will have access to the **USA dry bean exporter's directory**, the latest industry **news**, our upcoming **events**, interact with others users on our social media section, **request quotes** and much more.

We have a web site with more information and tutorials about the app. Visit <http://frijol-usa.com/app/>

To download the app, just scan the QR code for the platform you are interested. In case you are not in the position to scan the QR codes, you can always download from the following links:

[iTunes](#) | [Google Play Store](#)

Download  
iOS



Download  




If you have any doubts or questions, please do not hesitate to contact me via email at [victor@mercalimentos.com](mailto:victor@mercalimentos.com)

SINCERELY,  
Victor Leal  
[victor@mercalimentos.com](mailto:victor@mercalimentos.com)  
Smart Phone Application Team

available on  
 iOS

 **US DRY BEAN**  
Council





## Web Statistics Report

This month we also finished uploading the Mexico Web Statistics Report, an on-line platform where you can find the historic statistical information from the Mexico Monthly Report. This platform will be update every month. Look up for the page link on next month’s cover page.

You can access it:  
<https://frijol-usa.com/MexicoStatistics>

BEAN PLANTING, YIELD AND PRODUCTION HISTORY

BEAN COMPARISON 2 CYCLES 5Y

2020 IMPORTS

IMPORTS HISTORIC 10Y

WHOLESALE AND SEMI-WHOLESALE PRICES AT MEXICO CENTRAL MARKETS

MEXICO BEAN PLANTING, YIELD AND PRODUCTION HISTORY ACCORDING TO THE MEXICAN DEPARTMENT OF AGRICULTURE

(Intentions, Planted, Harvested are reported in Hectares | Yield is reported in Kilos | Production is reported in Metric Tons)

SPRING SUMMER CYCLE ( STARTS IN MAY - FINISHES IN NOVEMBER DEPENDING ON LOCATION)

STATE	2015					2016				
	Intention	Planted	Harvested	Yield	Production	Intention	Planted	Harvested	Yield	Production
Zacatecas	608,288	584,282	569,750	510	290,213	622,082	614,082	611,781	630	387,824
Durango	254,676	246,000	250,219	450	111,878	253,974	244,686	241,339	520	124,606
Chihuahua	133,013	125,000	113,769	840	95,247	129,151	123,066	123,066	830	101,982
Chiapas	74,055	73,098	70,641	510	35,971	73,200	73,276	73,144	560	40,913
San Luis Potosi	115,626	116,000	74,519	560	41,371	128,837	97,029	55,452	440	24,220
Guanajuato	89,209	82,000	77,660	690	53,036	80,958	74,153	72,601	720	52,131
Other States	229,325	236,595	201,946	729	147,327	239,894	189,978	186,268	769	143,324
Total	1,504,192	1,438,693	1,358,504	570	775,043	1,500,767	1,416,263	1,363,651	640	875,000

STATE	2017					2018				
	Intention	Planted	Harvested	Yield	Production	Intention	Planted	Harvested	Yield	Production
Zacatecas	629,563	639,518	636,222	630	400,886	658,501	660,278	657,428	640	421,773
Durango	246,789	245,415	243,310	530	129,372	250,324	220,336	198,770	530	101,231
Chihuahua	129,177	112,556	112,362	780	87,548	119,750	98,578	98,525	870	85,538
Chiapas	73,432	71,524	71,524	560	39,751	70,602	70,071	69,796	570	39,794
San Luis Potosi	118,475	110,144	76,515	540	41,328	116,317	113,627	65,133	430	28,017
Guanajuato	77,569	69,537	68,132	690	40,508	75,319	70,112	70,096	720	49,883
Other States	210,274	183,981	174,472	789	137,753	179,223	169,027	165,315	762	126,117
Total	1,485,279	1,428,476	1,382,537	640	877,146	1,470,036	1,402,029	1,325,063	650	852,353

# USDBC Socialmedia Program

## Frijol USA Facebook Posts

Since February 10th (last reported facebook post) we have published 28 posts on face book until March 17th

February 11


**Frijoles USA, un Alimento Natural y Saludable**  
Published by Xavi Mijangos · February 11 at 12:00 ·

Todos somos felices cuando comemos #pizza y que mejor si es acompañada de los nutrientes que nos aportan los #frijoles #baseplantas #plantbased #proteinavegetal #vegetariano #foodies #hazejercicio #proteinavegetal #gastronomia #recetas #foodiesUSAmx #mercalimentos

MEXICAN BEAN PIZZA (PIZZA MEXICANA DE FRIJOLES)

INGREDIENTES... See More

Pizza Mexicana de Frijoles



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17 People Reached 0 Engagements

Like Comment Share

Boost Post

February 12

**Frijoles USA, un Alimento Natural y Saludable**  
Published by Perla Ram · February 12 at 9:25 ·

Una deliciosa #receta que nos comparte Sabor USA para preparar una Ensalada de #frijol Pinto con huevo, mayonesa y mostaza. #frijoles #baseplantas #plantbased #proteinavegetal #vegetariano #foodies #hazejercicio #proteinavegetal #gastronomia #recetas #foodiesUSAmx #mercalimentos

Frijol pinto >1/2 tx.



Sabor USA  
February 11 at 15:34 ·

La pareja con la que te sorprende SaborUSA en esta oportunidad es: frijol pinto y mayonesa con mostaza. Prueba su increíble fusión en esta tradicional receta de ... See More

11 People Reached 0 Engagements


Boost Unavailable

February 12

**Frijoles USA, un Alimento Natural y Saludable**  
Published by Edwin Ariel Chávez Macedo · February 12 at 10:30 ·

¿Eres capaz de encontrar las 3 diferencias entre las imágenes? Pon a prueba tu capacidad de poner atención

#frijoles #proteinavegetal #proteinavegetal #mercalimentos #alianzaleguminosasysalud #vegetariano #recetas #foodiesUSAmx



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16 People Reached 1 Engagement

Boost Post





February 14

**Frijoles USA, un Alimento Natural y Saludable**  
Published by Edwin Ariel Chávez Macedo · February 14 at 10:00 · ...

Hoy 14 de Febrero celebramos el Día de San Valentín, festejemos el amor y la amistad con nuestros seres queridos.  
[#proteinavegetal](#) [#vegetariano](#) [#foodies](#) [#hazjercicio](#) [#mercalimentos](#)



**Febrero 14**  
Día de San Valentín

15 People Reached 0 Engagements [Boost Post](#)

February 15

**Frijoles USA, un Alimento Natural y Saludable**  
Published by Edwin Ariel Chávez Macedo · February 15 at 10:30 · ...

Sabías que en nuestro sitio web puedes encontrar gran variedad de datos informativos sobre los beneficios del consumo de [#frijoles](#). Visita nuestro sitio web y conoce más sobre este delicioso alimento: [frijol-usa.com](#)  
[#frijoles](#) [#baseplantas](#) [#plantbased](#) [#proteinavegetal](#) [#mercalimentos](#)

VISITA NUESTRO SITIO WEB  
[frijol-usa.com](#)




12 People Reached 0 Engagements [Boost Post](#)

February 16

**Frijoles USA, un Alimento Natural y Saludable**  
Published by Xavi Mijangos · February 16 at 12:00 · ...

Nada como unos buenos [#frijoles](#) refritos que son el acompañamiento perfecto para cualquier ocasión  
[#baseplantas](#) [#plantbased](#) [#proteinavegetal](#) [#vegetariano](#) [#foodies](#) [#hazjercicio](#) [#proteinavegetal](#) [#gastronomia](#) [#recetas](#) [#foodiesUSAmx](#) [#mercalimentos](#)  
FRUJLES REFRITOS... See More

Frijoles refritos



12 People Reached 0 Engagements [Boost Post](#)

February 17

**Frijoles USA, un Alimento Natural y Saludable**  
Published by Edwin Ariel Chávez Macedo · February 17 at 10:30 · ...

Los [#frijoles](#) tienen un alto contenido en ácido fólico, mineral que puede ayudar a prevenir algunos defectos de nacimiento graves del cerebro y de la columna vertebral del bebé.  
[#proteinavegetal](#) [#vegetariano](#) [#foodies](#) [#hazjercicio](#) [#mercalimentos](#)



**Frijoles,**  
fuente de  
ácido fólico

15 People Reached 0 Engagements [Boost Post](#)

February 18

**Frijoles USA, un Alimento Natural y Saludable**  
Published by Xavi Mijangos · February 18 at 12:00 · ...

Comer platillos preparados de una manera saludable no debe de ser sinónimo de falta de sabor, aquí te dejamos el ejemplo de como preparar un bowl con [#frijolesUSA](#) que es una bomba de sabor  
[#frijoles](#) [#baseplantas](#) [#plantbased](#) [#proteinavegetal](#) [#vegetariano](#) [#foodies](#) [#hazjercicio](#) [#proteinavegetal](#) [#gastronomia](#) [#recetas](#) [#foodiesUSAmx](#) [#mercalimentos](#)... See More

Bowl de Frijoles, Alubias, lechuga y tomate



10 People Reached 0 Engagements [Boost Post](#)

February 19

**Frijoles USA, un Alimento Natural y Saludable**  
Published by Edwin Ariel Chávez Macedo · February 19 at 12:00 · ...

¿Qué tan bueno eres solucionando problemas?  
¿Eres capaz de encontrar la palabra perdida en este desorden?  
[#frijoles](#) [#proteinavegetal](#) [#proteinavegetal](#) [#mercalimentos](#)

¿Puedes descubrir la palabra?  
Ayudan a reducir el riesgo de sufrir enfermedades cardiovasculares



12 People Reached 0 Engagements [Boost Post](#)





February 22

**Frijoles USA, un Alimento Natural y Saludable**  
Published by Edwin Ariel Chávez Macedo · February 22 at 10:30 · ...

Los #frijoles son un alimento muy completo, por lo que son una excelente alternativa para incluirlos en tu dieta. Visita nuestro sitio web y conoce más sobre este delicioso alimento: [frijol-usa.com](http://frijol-usa.com)

#frijol #baseplantas #plantbased #proteinavegetal #mercalimentos

¡CONOCE MÁS!  
[frijol-usa.com](http://frijol-usa.com)



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11 People Reached 0 Engagements [Boost Post](#)

February 23

**Frijoles USA, un Alimento Natural y Saludable**  
Published by Xavi Mijangos · February 23 at 12:00 · ...

Hoy es #martesdetacos así que prepara esta receta de #tacosdepescado con #frijolesUSA y llena a tu cuerpo de #vitaminas y #proteína

#frijoles #baseplantas #plantbased #proteinavegetal #vegetariano #foodies #hazjercicio #proteinavegetal #gastronomia #recetas #foodiesUSAmx #mercalimentos

TACO DE PESCADO Y FRIJOL PINTOS... See More

Taco de pescado y Frijoles Pintos



US DRY BEAN Council

10 People Reached 0 Engagements [Boost Post](#)

February 24

**Frijoles USA, un Alimento Natural y Saludable**  
Published by Edwin Ariel Chávez Macedo · February 24 at 12:00 · ...

Los #frijoles pueden ayudarnos a mantener una dieta sana y equilibrada. Son una excelente fuente de hierro y fibra, visita nuestra página para saber más sobre los beneficios que ofrecen <http://frijol-usa.com/salud.html>

#proteinavegetal #vegetariano #foodies #hazjercicio #mercalimentos #plantbased #baseplantas



Frijoles para una dieta ideal

US DRY BEAN Council

14 People Reached 0 Engagements [Boost Post](#)

February 25

**Frijoles USA, un Alimento Natural y Saludable**  
Published by Xavi Mijangos · February 25 at 12:00 · ...

El #hummus es una de las preparaciones, que mas de moda se ha puesto en los últimos tiempos, te dejamos esta #nutritiva variación del hummus tradicional #frijoles #baseplantas #plantbased #proteinavegetal #vegetariano #foodies #hazjercicio #proteinavegetal #gastronomia #recetas #foodiesUSAmx #mercalimentos

HUMMUS DE FRIJOL NEGRO... See More

Hummus de Frijol Negro



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12 People Reached 0 Engagements [Boost Post](#)

February 26

**Frijoles USA, un Alimento Natural y Saludable**  
Published by Edwin Ariel Chávez Macedo · February 26 at 12:00 · ...

¿Eres capaz de encontrar las 3 diferencias entre las imágenes? Pon a prueba tu capacidad de poner atención. Déjanos en los comentarios tu respuesta

#frijoles #proteinavegetal #proteinavegetal #mercalimentos



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14 People Reached 0 Engagements [Boost Post](#)

March 1

**Frijoles USA, un Alimento Natural y Saludable**  
Published by Delta Ram · March 1 at 11:59 · ...

Los #frijoles son un alimento muy completo, son una excelente alternativa para incluirlos en nuestra dieta. ¿Quieres saber de qué otras deliciosas formas los puedes preparar? Visita nuestro sitio web: [frijol-usa.com](http://frijol-usa.com)... See More

¡CONOCE MÁS!  
[frijol-usa.com](http://frijol-usa.com)



#proteinavegetal #frijoles

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March 2

**Frijoles USA, un Alimento Natural y Saludable**  
Published by Xavi Mijangos · March 2 at 12:00 ·

Normalmente los **#frijoles** los cocinamos en una olla o sartén, pero hoy te traemos esta **#receta** para que prepares tus frijoles **#horneados** **#baseplantas** **#plantbased** **#proteinavegetal** **#vegetariano** **#foodies** **#hazjeercicio** **#proteinavegetal** **#gastronomia** **#foodiesUSAmx** **#mercalimentos**

FRIJOL HORNEANDOS A LA BBQ... See More

**Frijoles horneados a la BBQ**



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March 3

**Frijoles USA, un Alimento Natural y Saludable**  
Publicado por Xavi Mijangos · 2 h ·

La época de calor, **Jueves, 18 de marzo de 2021 a las 12:00** alimentos frescos, te traemos esta **#receta** de unos **#frijolesUSA** muy tropicales **#frijoles** **#baseplantas** **#plantbased** **#proteinavegetal** **#vegetariano** **#foodies** **#hazjeercicio** **#proteinavegetal** **#gastronomia** **#recetas** **#foodiesUSAmx** **#mercalimentos**

FRIJOL TROPICALES... Ver más

**Frijoles Tropicales**



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1 Personas alcanzadas 0 Interacciones [Promocionar publicación](#)

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March 4

**Frijoles USA, un Alimento Natural y Saludable**  
Published by Xavi Mijangos · 22h ·

Combinar legumbre **Thursday, March 4, 2021 at 12:00** por los nutrientes de ambos, así que esta **#receta** con **#frijolesUSA** y tortilla de trigo, harán que obtengas los nutrientes esenciales para un buen desempeño en tu día a día **#baseplantas** **#plantbased** **#proteinavegetal** **#vegetariano** **#foodies** **#hazjeercicio** **#proteinavegetal** **#gastronomia** **#recetascaseras** **#foodiesUSAmx** **#mercalimentos**

BURRITO DE FRIJOL, ARROZ Y QUESO... See More

**Burritos de Frijoles, arroz y queso**



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March 5

**Frijoles USA, un Alimento Natural y Saludable**  
Publicado por Perla Ram · 5 de marzo a las 11:59 ·

¡Los **#frijoles** pintos son tan deliciosos! Espera un momento hay algo mal en la imagen ¿puedes encontrar las 3 diferencias?

**#baseplantas** **#plantbased** **#vegetariano** **#foodies** **#proteinavegetal** **#gastronomia** **#foodiesUSAmx** **#mercalimentos**

**¿ERES CAPAZ DE ENCONTRAR LAS 3 DIFERENCIAS?**



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Los Frijoles contienen un alto contenido en ácido fólico, tiamina, riboflavina y niacina.

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March 8

**Frijoles USA, un Alimento Natural y Saludable**  
Publicado por Edwin Ariel Chávez Macedo · 8 de marzo a las 12:00 ·

Los **#frijoles** son un alimento muy completo, son una excelente alternativa para incluirlos en nuestra dieta. ¿Quieres saber de qué otras deliciosas formas los puedes preparar? Visita nuestro sitio web **frijol-usa.com**

**#baseplantas** **#plantbased** **#proteinavegetal** **#vegetariano** **#foodies** **#hazjeercicio** **#gastronomia** **#recetas** **#foodiesUSAmx** **#mercalimentos**

**VISITA NUESTRO SITIO WEB**  
**frijol-usa.com**



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March 9


**Frijoles USA, un Alimento Natural y Saludable**  
Publicado por Xavi Mijangos · 9 de marzo a las 12:00 ·

Hoy prepararemos una botana **#rica** y **#saludable** con unos clásicos **#frijolesUSA** esperamos que la disfruten!

**#frijoles** **#baseplantas** **#plantbased** **#proteinavegetal** **#vegetariano** **#foodies** **#hazjeercicio** **#proteinavegetal** **#gastronomia** **#recetas** **#foodiesUSAmx** **#mercalimentos**

FRIJOL REFritos... Ver más

**Frijoles Refritos**



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15 Personas alcanzadas 1 Interacción [Promocionar publicación](#)

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March 10

**Frijoles USA, un Alimento Natural y Saludable**  
Publicado por Edwin Ariel Chávez Macedo · 10 de marzo a las 12:00 ·

Los **#frijoles** tienen un alto contenido en niacina, una vitamina que el cuerpo utiliza para convertir los alimentos en energía  
**#proteinavegetal #vegetariano #foodies #hazejercicio #mercaderías #plantbased #baseplantas**



Alto contenido de niacina

8 Personas alcanzadas 0 Interacciones [Promocionar publicación](#)

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March 11

**Frijoles USA, un Alimento Natural y Saludable**  
Publicado por Xavi Mijangos · 11 de marzo a las 12:00 ·

Un clásico de la comida **#texmex** es la **#salsafiesta** es por eso que hoy a esa salsa le agregamos, el sabor y los nutrientes de los **#frijolesUSA** para que puedas acompañar con ella tu pasta favorita.  
**#frijoles #baseplantas #plantbased #vegetariano #foodies #hazejercicio #proteinavegetal #gastronomía #recetas #foodiesUSAmx #mercaderías**  
SALSA FIESTA CON FRIJOL PARA PASTA... [Ver más](#)



Salsa Fiesta con Frijoles para pasta

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Me gusta Comentar Compartir

March 12

**Frijoles USA, un Alimento Natural y Saludable**  
Publicado por Edwin Ariel Chávez Macedo · 12 de marzo a las 12:00 ·

No importa la presentación, los **#frijoles** forman parte de nuestra alimentación porque son deliciosos y versátiles, además de un alimento muy accesible. Diviértete encontrando las palabras perdidas en la imagen ¿Qué tan rápido crees conseguirlo?  
**#baseplantas #plantbased #proteinavegetal #vegetariano #foodies #gastronomía #foodiesUSAmx #mercaderías**

**¿PUEDES ENCONTRAR LAS PALABRAS PERDIDAS?**  
Frijol | Legumbre | Planta | Proteína | Platillos

O	F	R	I	J	O	L	O	L	O	N
P	L	A	T	I	L	L	O	S	O	A
L	A	T	A	A	C	S	M	A	J	P
S	E	T	L	S	M	L	A	I	R	R
A	U	G	E	I	A	N	A	A	E	O
E	O	S	U	T	S	R	N	I	S	T
N	N	E	N	M	S	O	Z	S	E	E
D	E	A	S	T	B	G	G	I	E	I
D	L	L	T	R	E	R	R	D	L	N
P	E	P	S	O	T	J	E	A	E	A
A	T	A	L	R	L	R	U	G	B	O

Los frijoles son uno de los alimentos básicos más completos, ampliamente disponibles, baratos y nutritivos.

9 Personas alcanzadas 0 Interacciones [Promocionar publicación](#)

Me gusta Comentar Compartir

March 15

**Frijoles USA, un Alimento Natural y Saludable**  
Publicado por Edwin Ariel Chávez Macedo · 15 de marzo a las 12:00 ·

Los **#frijoles** los podemos cocinar con gran variedad de ingredientes, y nunca van a perder su delicioso sabor. Te invitamos a visitar nuestro sitio web y explorar deliciosas recetas. Visita: [frijol-usa.com](http://frijol-usa.com)  
**#baseplantas #plantbased #proteinavegetal #vegetariano #foodies #hazejercicio #gastronomía #recetas #foodiesUSAmx #mercaderías**



VISITA NUESTRO SITIO WEB [frijol-usa.com](http://frijol-usa.com)

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March 16

**Frijoles USA, un Alimento Natural y Saludable**  
Publicado por Xavi Mijangos · 16 de marzo a las 12:00 ·

Hoy en día existen muchas recetas, muy variadas, para elaborar una **#lasaña** y aquí te traemos una más elaborada con **#frijolesUSA**  
**#frijoles #baseplantas #plantbased #proteinavegetal #vegetariano #foodies #hazejercicio #proteinavegetal #gastronomía #recetas #foodiesUSAmx #mercaderías**  
LASAÑA DE FRIJOL NEGROS... [Ver más](#)



Lasaña de Frijoles Negros

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Me gusta Comentar Compartir

March 17

**Frijoles USA, un Alimento Natural y Saludable**  
Publicado por Edwin Ariel Chávez Macedo · Ayer a las 12:00 ·

Los **#frijoles** son naturalmente bajos en **#carbohidratos** y una buena fuente de proteína. Investigaciones muestran que las personas que comen más fibra tienden a pesar menos. La proteína ayuda a sentirse lleno y promueve el crecimiento de músculo  
**#proteinavegetal #vegetariano #foodies #hazejercicio #mercaderías #plantbased #baseplantas**



Frijoles para controlar el peso

5 Personas alcanzadas 0 Interacciones [Promocionar publicación](#)

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